

CORE GROUP GOVERNING COUNCIL MEETING -APDI

The Second Core-Group Governing Council Meeting was held on 18th February, 2015 at APDI Office. This second meeting of core- group was held as a follow up of the first meeting dated 2nd February, 2015. The original resolution for creating ACPI adopted by 29 members on 12th July, 2014 was duly endorsed by all those present in the first meeting and it was decided to fine tune the modalities for ACPI certification criterion/ parameters in the second meeting. Following core group members attended the meeting:

- **Kunwar Vikram Singh, Chairman APDI**
- **Mr. V M Pandit, President**
- **Mr. Mahesh C. Sharma, Secy General**
- **Mr. C Pal Singh, Advisor**
- **Mr. Subhash Wadhavan**
- **Mr. Sanjay Kaushik, Gen. Secy**
- **Mr. Jagdev Singh, President-Delhi Chapter**
- **Mr. Ajit Singh , Gen Secy, Delhi Chapter**

Mr. Pawan Ahluwalia and Mr. Sachit Kumar were not present in the second meeting . Mr. Subhash Wadhavan presented his views in the enclosed paper and these points were deliberated and accepted with modification to the effect that :-

- **APDI would remain in force to avail of the brand value earned within last decade.**
- **Qualifications and parameters for earning CPI (Certified Professional Investigator) credentials would be :**
 - (a) Those who are in the Investigation Profession/information gathering for over 25 years-category (legends).
 - (b) Those who are in the Investigation Profession/Information gathering for more than 15 years but less than 25 years- category (Veterans)
 - (c) Those who are in the Investigation Profession/Information gathering for more than 10 years but less than 15 years- category (Seniors)

- (d) Those who are members of APDI from its inception/ or at least for more than five years in continuation (but less than 10 years)- category (Regulars)
- (e) Those who are in Investigation Profession/ Information gathering for more than two years but less than five years – category (Eligibles)
- (f) New comers to the profession/ student members and Associate members from allied services of Banks ;Financial institutes; Insurance Sectors; Corporate Managers of Vigilance/ Security; Pre- post employment verifiers; providers of litigation support; pre-post matrimonial investigators – and those engaged in information gathering for media- category (Associates)

Note:- They will have to enroll as APDI members and qualify on the basis of academic qualifications; professional experience; training certifications; affiliations and professional qualifications of criminology; Forensic Science; Law, CFE etc. Additionally there would be Entrance Examination to be passed by Aspirants for the category of Associates to be considered for CPI.

• **Constitution of Pre-certification Board for CPI Credentials-**

Minimum four members in addition to Chairman/ President of ACPI with minimum quorum of 5 present.

• **Constitution of CPI Certification Board consisting of eminent persons from outside ACPI/APDI :-**

- Total Seven nominees including Chairman/President. Eminent personalities to be drawn from CBI/IB/R&AW/Police/Ministry of Home Affairs (Jt.Secy level) Dept. of Personnel. Minimum quorum to be five for approving certification including Chairman/President.
- **FEE COMPONENT for APDI** members to remain as indicated in Application forms.
- **FEE COMPONENT for ACPI** members as per provisions for various categories prescribed in ACPI application form. There will not be any student category for ACPI credential.

Pre –CPI Certification Board would be formed immediately by Chairman APDI/CAPSI and the Board would finalize the point system awarding credits.

Total Maximum marks obtainable would be limited to 100 including all criterion suggested above.

(A) Academic Qualifications would have total obtainable marks as 50 out of which at least 20 marks must be obtained by candidates based on academic/certificates from recognized schools, colleges/ Universities/ World bodies of investigative professionals etc.

(B) Professional qualifications would have total obtainable marks as 50 out of which at least 20 marks must be procured by the candidate.

Thus minimum total marks to be allocated would be at least 20 for each of the two categories (A) & (B).

(C) However, to earn credentials of CPI a candidate must have total of 50 marks. Falling short of total marks the candidate will have to pass an entrance test and / or an interview for collectively earning 10 requisite points.

Once these criterion/ qualifying marks is accepted by the Chairman/ President/ Secretary General/ Advisor of the APDI core group, the same would be implemented forthwith by the

Secretariate of APDI. A maximum period of 15 days would be made available to evaluate all existing members of APDI for submission to Pre-Certification Board of CPI.

LITERACY AND SKILL DEVELOPMENT CONFERENCE ORGANIZED BY ROTARY INTERNATIONAL, GOA.

Rotary International district 3131 hosted their annual conference “RISHTE” in Goa from 5th to 7th Feb, 2015.

The aim of the conference was to highlight the efforts being undertaken by Rotary International towards literacy and skill development and various community service projects.



“Vocational Excellence” trophy presented by Ms. Mary Kom to Mr. V M Pandit, President-APDI.

Shri. Kunwar Vikram Singh was invited as a chief guest on 06 Feb and he spoke on “Skilling India”. He was accompanied by Shri V M Pandit who had been bestowed the

coveted “Vocational Excellence” trophy presented by Ms. Mary Kom, the renowned boxer.



Shri. Kunwar Vikram Singh spoke on the programs being undertaken by Skill Development Council of India. The views expressed by Shri. Kunwar Vikram Singh were very much appreciated by everyone in the audience.

Shri. Kunwar Vikram Singh also lauded the efforts undertaken by rotary in this sector and also brought out the areas in which SKSDC and Rotary International can partner and work together.

Shri. Kunwar Vikram Singh, handed over the emerging entrepreneurs awards.



Rtn. DG. Vivek Aranha presenting “Vocational Excellence Award” to Kunwar Vikram Singh, Chairman APDI.

Rtn. DG. Vivek Aranha felicitated Shri. Kunwar Vikram Singh with a vocational excellence award for his contribution in the skill development sector.

Also present amongst the audience were well known personalities like Ms. Juhi Chawla, Ms. M C Mary Kom, Maj Gen. Raymond Naronha, Rotary International President Representative Rtn. V Rajkumar and Rotary International Director Elect Rtn. Manoj Desai.

**CORPORATE AFFAIRS
MANAGEMENT PHILOSOPHY
VIS-À-VIS CORPORATE
ESPIONAGE- BY MR.V.M.PANDIT**

In the ever changing political and economic scenario, seismic changes take place in the corporate world. It requires re-examination of fundamental concepts and even warrants reversal of basic premise on which the company’s edifice was

built. The focus on internal processes and operational efficiency up to the factory gate is no more covering the entire field of a business. Un-addressed challenges are ahead of the factory gates. From there starts a race where the rules keep changing, where there is no finish line and therefore no permanent win. Technological advances, changing competitors, new laws, stage-managed trade policies and diminishing moral values makes one race through a war zone. Corporate Affairs and its management philosophy comes into force. Every company worth the name formulates its own philosophy. Managers have to design policies, provide service-mix and promote interests of the company.

The ideology of corporate affairs is rather complex and it cannot be applied universally. It is more relationship oriented rather than transaction oriented. The relationship mix is to be designed to hold onto a helping hand or to win a good friend. Good contacts are to be meticulously nurtured for longtime gains. It requires constant catering. It takes a short time to learn this ideology, but it takes a lifetime to master it. Goodwill of the company must remain the most valuable asset.

WHAT GOES WRONG ?

The ideology is mis-understood by its managers. It gets translated into undue gains for self and undeserved favours from top management. Information gathering takes an ugly turn. Leonard Fuld defined competitive Business Intelligence as “highly specific and timely information about a company”. And intelligence is nothing but “timely information” and the ability to apply “knowledge” for objective criterion of safe guarding business interests of the company. Business intelligence is first directed at one’s own organization to ascertain what the company is doing that could be changed to improve its ability to function in a better way.

Competitive Business Intelligence must facilitate smooth passage for the company. Obstructions in the way are to be bulldozed away. Pathway ahead has to be gradiented. The turns and twists ahead are to be mapped out.

However, a few Managers of Corporate Affairs Philosophy give the concept a wrongful twist. They think that the goals are to keep an eye on Government policies, ascertain likely changes in the pipe-line, and learn about stringent measures planned in future. The managers tend to put up these aspects by way of road signs for the drivers of the company. To gain advance knowledge about

one's competitor is corporate intelligence. And to organize methodologies and systems to thwart aggression from outside is counter-espionage mechanism.

Espionage is actually the black version of white intelligence. Intelligence is gained in ethical manners whereas enaging in espionage necessarily means adopting unethical and corrupt practices. Intelligence gathered in legitimate manner and for a just cause is not offensive.

“Espionage is not a game, it's a struggle we must win if we are to protect our freedom and our way of life.” Said President Ronald Regan. Espionage against a Govt. or its departments pertaining to Safety, Security and Sovereignty of State is generally resorted by enemical forces to the Nation. These could be hostile neighbours, competitors in trade, economy or military might etc. Pilferage of information pertaining to policy matters & futuristic decisions resorted to by Corporate houses falls short of the real meaning of espionage.

Pilfering official documents from Government offices about policy matters, futuristic measures and changes is, theft in pure and simple words. It can be termed piracy but not espionage. And the act of corporate executives to “steal” such “secret” documents by “bribing”

public servants is a subject matter of corruption to be dealt with under Provisions of Prevention of Corruption Act, Official Secrets Act; and for offences under Indian Penal Code. Even the black word “espionage” is not dark enough to be compared with Theft, Bribery and Corruption. Good governance is the top most motto for a Democratic Country. When the Govt. is discharging its responsibility for the good of entire country, it becomes its duty to plug loopholes & prevent leakages to fill personal coffers of some vested interests i.e. selective corporates for that matter. The law enforcement agencies must apply the available provisions of all laws to detect the holes, the moles and the facilitators and charge them with specific offences. Name of the game is Theft, Bribery and Corruption and not Espionage as is being projected.

Needless to say that contact men hired by corporate executives to pilfer sensitive documents are generally the persons who had either served the targeted department as an employee or who had some “inbuilt” connection there. Outsiders, or for that matter ‘Private Investigators’ are never deployed for this purpose because of the name tag meaning hounding, sniffing and searching attached to detectives. Persons professionally engaged in collection of information through legitimate means are Private

Investigators and therefore, they become untouchables for illegitimate purposes. Corporates handle such matters through their own employees who deploy their own contacts to steal, pilfer or pirate sensitive information from Governmental resources. And they must be taken to task for the wrong doings.



CONGRATULATIONS!

Birthday Wishes to Our Members

Capt. Shibu Isaac- 2nd February
Mr. Anand Kumar- 2nd February
Mr. Dhanushkodi Sivanandhan- 3rd February
Mr. Pawanjit Singh Ahluwalia- 5th February
Mr. Onkar Nath Jha- 5th February
Mr. G. Soman- 8th February
Mr. Ravish Bharti- 9th February
Mr. S. Mohan Raj- 9th February
Lt.Col.Santokh Singh (Retd.)- 10th February
Mr. Sunil Sharma- 11th February
Mr. Anurag Chamola Rajendra- 12th February
Mr. Fahad R A -17th February
Mr. Viqar Ahmed Shafeeq- 23rd February

Capt. Satish Kumar Tuli-28th February
Mr. Sanjeev Kumar G. Thakkar- 28th February

MARRIAGE ANNIVERSARY WISHES



Mr. Narendra Batukbhai Chauhan- 18th February
Mrs. Surbhi Pandit Nangia- 19th February
Mr. Tapan Kumar Goswami- 25th February
Mr. R S Jagdev- 28th February

WE WELCOME OUR NEW MEMBERS WHO HAVE JOINED APDI IN FEBRUARY, 2015.

- Subhash Mahaling Avate, Individual Member, Maharashtra.